



A Timeline Dictated by Success

Unlike most other private equity firms, our investment has no predetermined end date. We don't buy your company just to prepare it for a later sale. Instead, we are focused on creating enduring success for your company and its people. We're in it for the long run, just like you have been.

Who We Are

1719 Partners is dedicated to your company's continued growth, patiently investing our own capital over many years and serving as active board members and advisors. To 1719 Partners, growth goes beyond superior investment returns. Growth means long term value creation— for our companies, our management teams, and our investors.

Who You Are

1719 Partners focuses on acquiring small, established companies that are in management transition, have owners planning for retirement, or simply need growth support. Typically, this looks like:

- \$5 million - \$20 million revenue, \$1 million - \$4 million EBITDA
- Owner run, frequently multigenerational
- Potential for growth
- A valuable product or service satisfying a niche market

1719 Partners makes sure to meet the seller's personal and financial needs in each transaction.



2911 Turtle Creek Blvd.
Suite 300
Dallas, TX 75219

214.774.4180

www.1719partners.com

Representative Investments

CUSTOM LABEL

customlabel.com

When Custom Label's founder wanted to retire, Scott partnered with the company's existing managers and other executives to acquire it. With Scott's support, Custom Label increased and modernized its equipment, added sales and marketing personnel, and completed select acquisitions. As a result, Custom Label's revenue grew more than ten times. Now, it is one of Northern California's top label printers.



gillinderglass.com

Scott helped facilitate ownership and management transition when this family-owned company did not have a 7th generation family member to take over. After this successful management transition, Gillinder added manufacturing capabilities and new team members. This positioned the company to acquire a product line from a global glass manufacturer and absorb the manufacturing into Gillinder's facility.



harrisseed.com

1719 Partners founder Scott Dickes' family acquired Harris Seeds 30 years ago, when its corporate parent wanted to focus on a separate market. Centering on the consumer and professional grower market, Harris Seeds has increased its revenue by over a factor of ten.



innophos.com

When the two owners wanted to retire, Scott partnered with Kelatron's management and an industry executive to purchase the company. In the transaction Scott secured the past owners' retirement, and over the course of ownership, revenue and profitability grew significantly. Kelatron was acquired by a publicly traded company.

1719 | Partners

2911 Turtle Creek Blvd.
Suite 300
Dallas, TX 75219

214.774.4180

www.1719partners.com